



## Your Practice

### Practice Performance Review

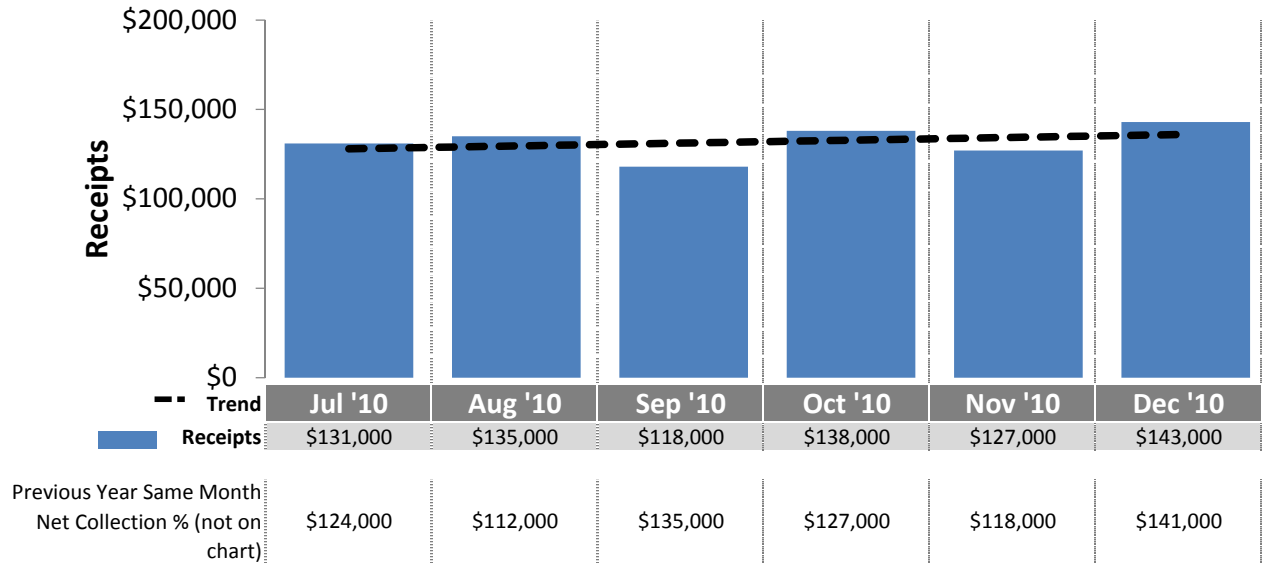
This report is designed as a tool to be used with other information to flag areas for further practice scrutiny and analysis. The contents of this report are for practice information only and are not advice or recommendations for action. The recipient must independently assess its value. If you have any questions or feedback regarding this report, please contact your TopLineMD account representative.

## Receipts

### How much revenue are you bringing in?

Tracking how much money you collect each month is a fast and effective way to check on the health of your practice.

**Calculation:** (Receipts)-(Refunds) based on date posted

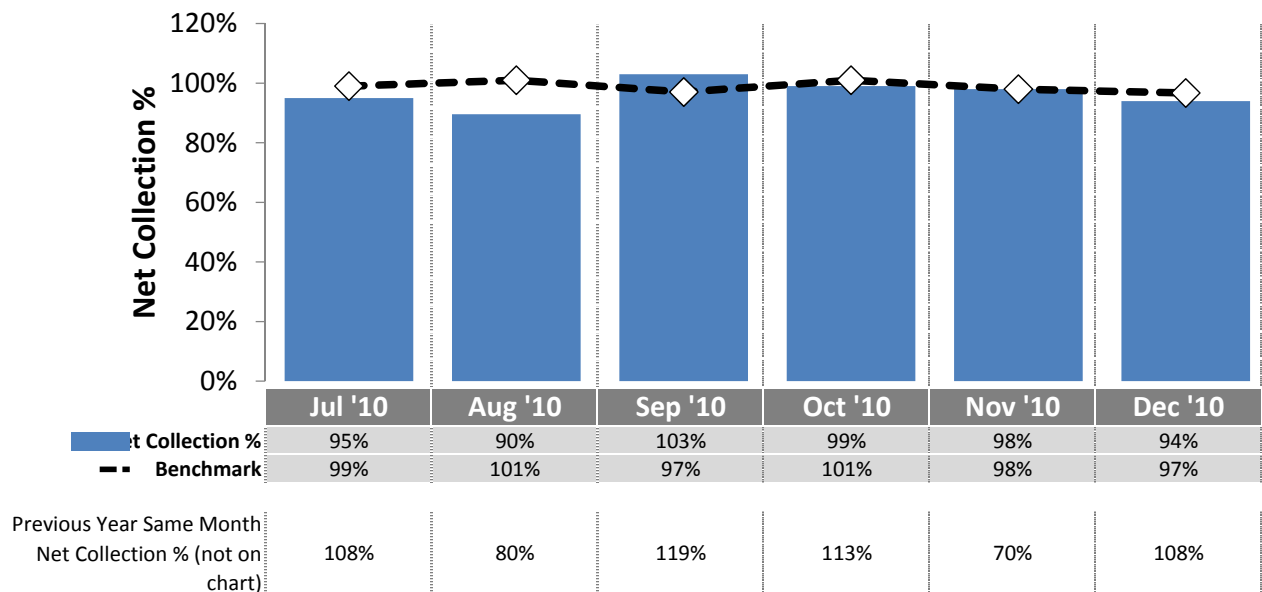


## Net collection %

### Are you having widespread collections issues?

This metric displays the net collection percentage by posting month. All receipts are divided by adjusted charges to get a percentage for each posting month. Although the charges and receipts posted in the same month may not be related, inconsistency in this metric viewed over a period of months is an indicator of collections issues.

**Calculation:** (Receipts)/(Charges - Adjustments)



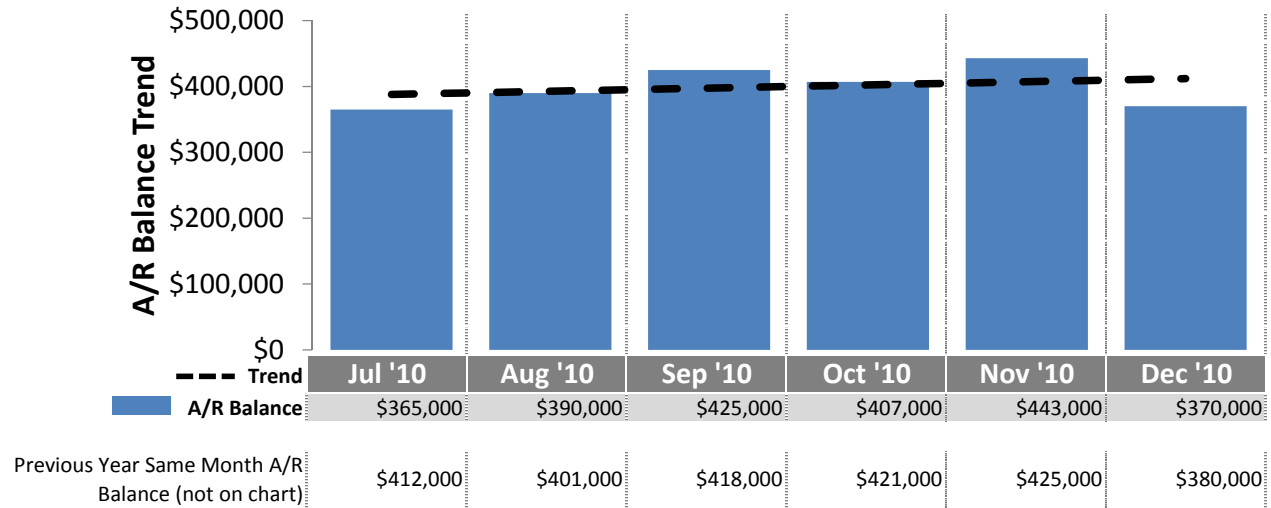
## A/R Balance Trend

### How is your A/R balance changing over time?

Use this metric to identify if the A/R balance for your practice is growing, shrinking or remaining stable.

**Calculation:** To date Charges - Adjustments - Receipts + Refunds

**Intergy Report:** Summary Aging Report (Choose Back Dated Aging by Post Date) - Total System A/R

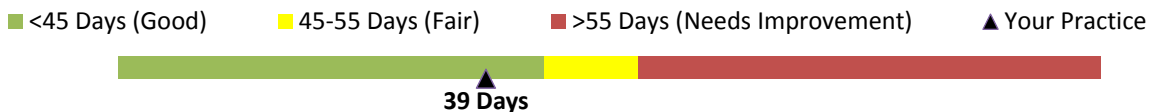
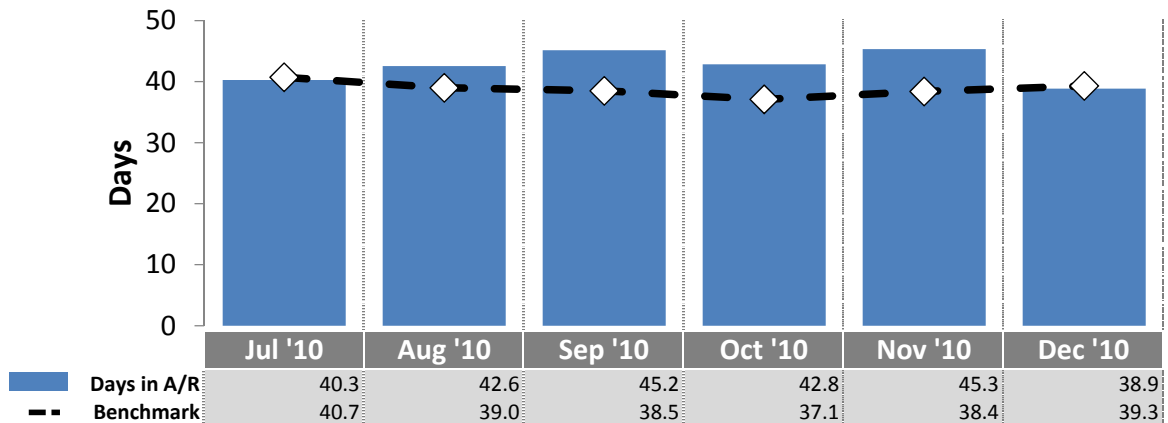


## Days in Accounts Receivable

### How fast are you getting paid?

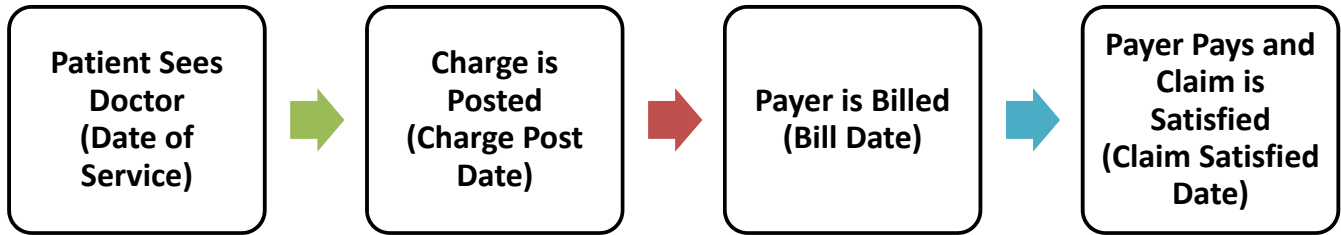
Understand your cash flow by monitoring your days in Accounts Receivable. Adjusting your charges to allowed amount early in the collections process can have a significant impact on Days in A/R and can make this a misleading statistic.

**Calculation:** (A/R Balance)/(Average Daily Receipts)



## Getting Paid

Your office can shorten the amount of time to get paid by decreasing both the charge posting lag and the billing lag.

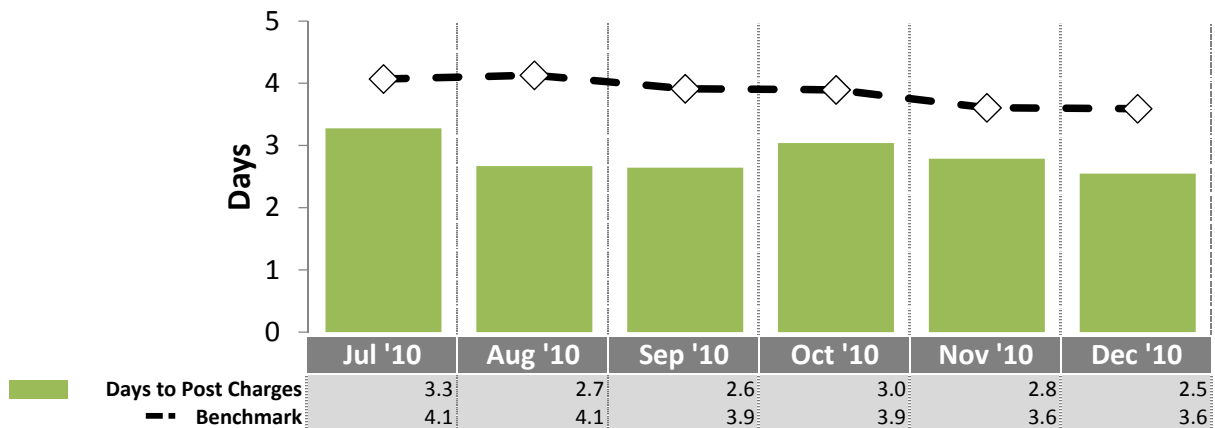


## Charge Posting Lag

How long does your office take to post charges after an encounter?

If you're not already doing so, your office should post charges at the end of each day. This is a quick way to reduce the amount of time it takes your office to get paid.

**Calculation:** Average((Date Charge Posted)-(Date of Service))

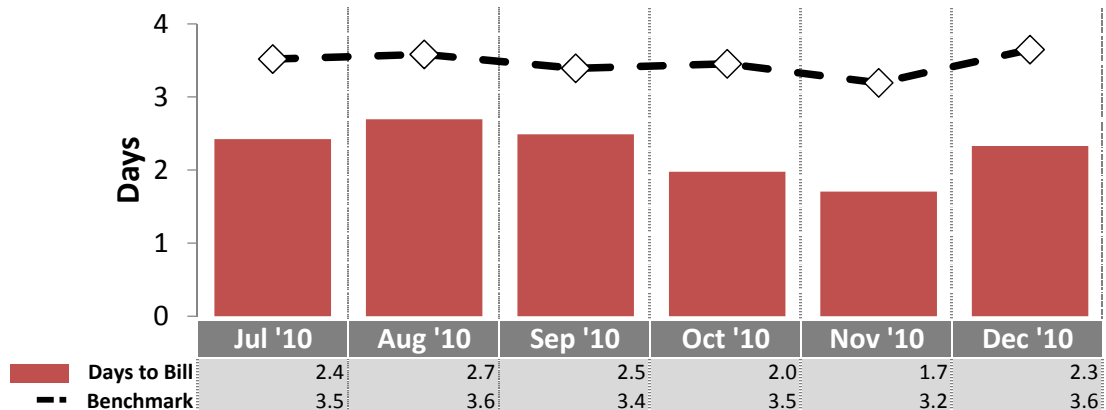


## Billing Lag

How long does it take after charges are posted to transmit?

You can decrease your billing lag by increasing the frequency that you transmit charges to payers.

**Calculation:** (Bill Date)-(Date Charge Posted)

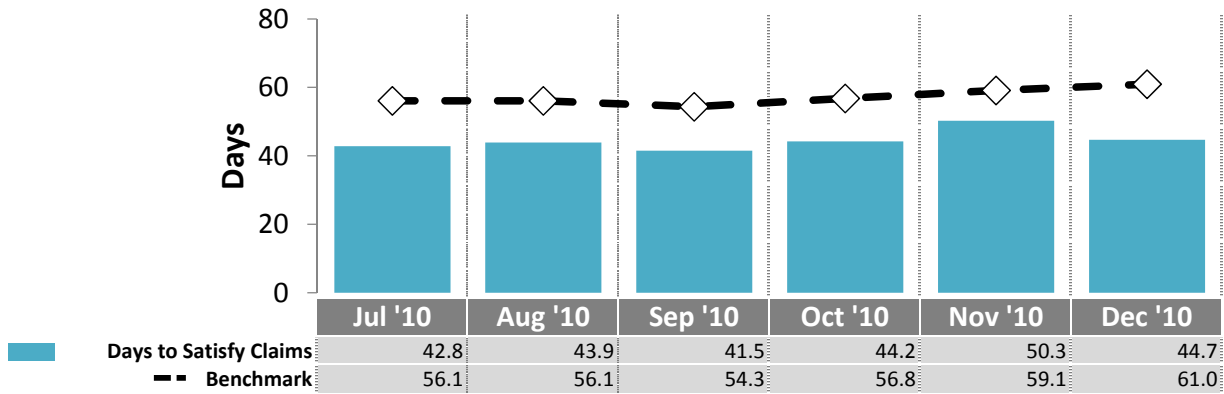


## Claim Satisfied Lag

### How long is it taking to satisfy claims?

If your payer claim satisfied lag is significantly higher than the benchmark, you may be experiencing a high number of denials, an abnormal number of your claims may be undergoing review by payers or a payer may be withholding payment.

**Calculation:** Average((Claim Satisfied)-(Bill Date))



## Overall Payment Lag

### How long is it taking for you to get paid after an encounter?

If your payment posting lag is significantly higher than the benchmark, look at the charge posting lag, billing lag and payer payment lag to identify how to address this issue.

**Calculation:** Average((Date Payment Posted)-(Date of Service))

